

China Medtec

2024 Post Show Report

2024 **9.25-27**

Halls 1&2, Shanghai World Expo
Exhibition & Convention Center

Exhibition Dedicated to the Design &
Manufacturing of Medical Devices



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Co-Located

Quality
Expo China

ADTE Advanced
Active Device
Tech Expo



informa markets

As one stop in Medtec global network which organized by Informa Markets covering medical manufacturing markets worldwide for over 40 years, Medtec China is dedicated to serve as a high-quality community for medical device R&D and production technology field. We provide innumerable ideas and opportunities for domestic medical device manufacturers to develop. We also support multinational manufacturers to set up production and R&D bases, to prompt business development in China.

Medtec China 2025 will be held in Hall 1& 2 at Shanghai World Expo Exhibition & Convention Center in September 24-26. It will gather 1,000 exhibitors and over 85,000+ visitors from various regions and countries globally. Join us and make sure you don't miss the business opportunities in soaring China market at the world-leading exhibition dedicated in Medical Device Design and Manufacturing Industry.



Key Figures

Exhibition Scale



42,000 m²

Exhibitors



920

exhibitors from

22

countries & regions

Conference & Events



120+

Theme Conference,

100+

professional speakers
from various domains

Visitors



81,547 visits

from **9,528** companies

64% were first timers

Conference Delegates



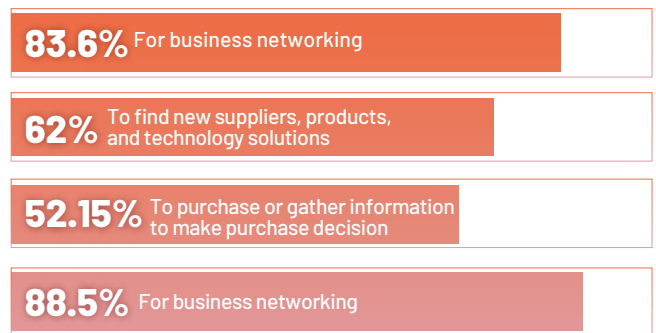
4,000+

Delegates

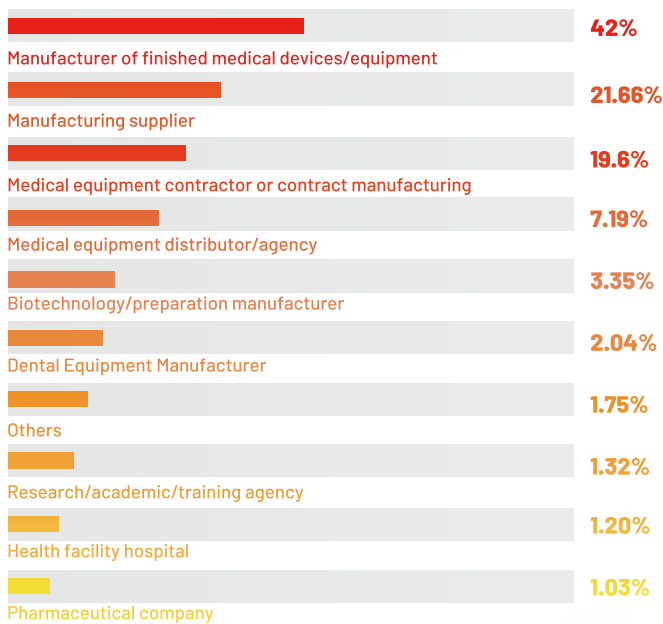
Visitor Analysis



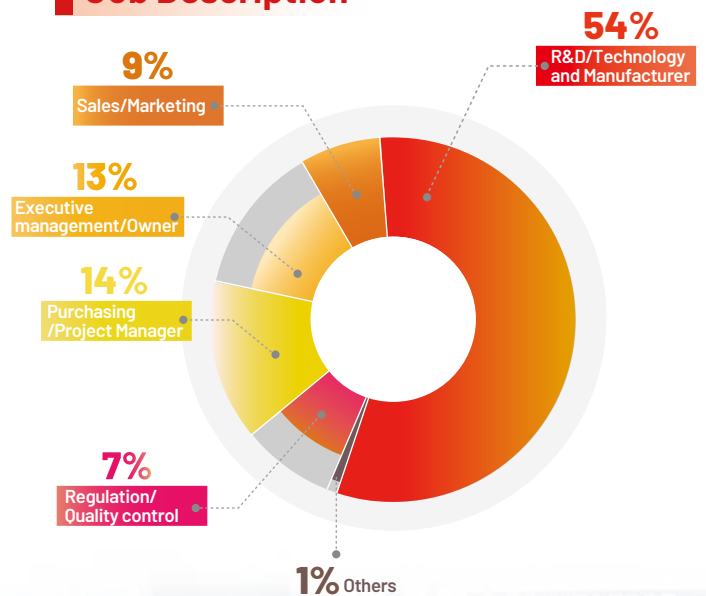
Purpose of Visiting



Company Functions



Job Description



Geographical Breakdown

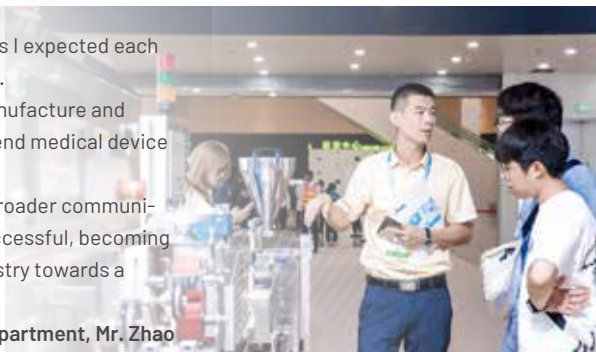


Visitor Testimonials



I visited Medtec China for many years, and it is one of the most exciting exhibitions I expected each year. This year, Medtec China maintained a comparable scale to previous editions. Our companies' business mainly focuses on PTFE, especially its application in manufacture and finished products. Hope we can meet and discuss with hospitals staffs and high-end medical device manufacturers during this year's show. I wish Medtec can continue to develop and attract more exhibitors, so to build a broader communication platform in the near future. I believe the Medtec exhibition will be more successful, becoming an important benchmark in the medical manufacturing field, and leading the industry towards a more prosperous future.

—DaiJin Fluorochemicals (China) Co., Ltd., Market Development Department, Mr. Zhao



I'm Julia from Side Tech in Brazil which is a medical device company. This is my first time to visit Medtec and I really like it. I'm looking for OEM suppliers (Original Entrusted Manufacture), I did find out machines and products relate to cateter balloons, Micro catheters and etc. I will definitely come back next year and build connection with OEM companies relate to Endoscopy, synergy and other medical device domains. Medtec's scale did amazed me, I wish Medtec will develop to be the best and biggest medical device exhibition in China, and attract more international face here.

—Side-tech medical device company, Julia

I am Beijing Lepu's R&D engineer who work on developing balloon products. Currently, I conduct a catheter development project and incurred problem with material in key components. During my visit to this year's Medtec, I do find solution in Hall 2, which provide important progress for my project.

I am particularly grateful to the Medtec exhibition for providing such a platform for us to exchange ideas and share experiences with peers in the industry. This is invaluable for my personal career development and our company's product innovation.

I sincerely wish that Medtec will continue to grow and attract more buyers, R&D personnel, and manufacturers from both domestic and international markets. We look forward to utilize this platform to build a more solid bridge to promote the development of China's pharmaceutical and medical device industries.

—Lepu (Beijing) Medical Device Co., Ltd. R&D Engineer, Ms.Zhang



Top 100 Visitors of 2024

Company	Job Title	Company	Job Title
Medtronic	R&D	Merit Medical Systems	Marketing
Johnson & Johnson MedTech	Procurement	LivaNova	Manufacturing
Siemens-Varian Medical Systems	Procurement	Embeckta	Engineer
Stryker (Suzhou) Medical Technology Co., Ltd.	Procurement	Omron Healthcare	Technology
Royal Philips	R&D	Konica Minolta (healthcare segment)	Sales
Abbott	Procurement	Shanghai Microport Medical (group) Co., Ltd.	MarketingTE
Baxter Healthcare	Marketing	Shanghai Microport Cardioflow Medtech Co., Ltd.	Procurement
Boston Scientific Corporation	R&D	Shanghai Microport Ep Medtech Co., Ltd.	R&D
BD (medical and interventional segments)	R&D	Artivion	Marketing
B. Braun Medical	Technology&project	METTLER TOLEDO.	Procurement
Solventum	Manager	Shanghai INT Medical Instruments Co., Ltd.	R&D
Zimmer biomet	Procurement	DuPont.	Marketing
Fujifilm Holdings	Manager	Abena China	Procurement
Olympus (medical business)	Production	Thermo Fisher	Procurement
Telmo Medical Products (Hangzhou) Co. LTD	R&D	HONEYWELL	Technology
Edwards Lifesciences	Marketing	Innovex Medical Co., Ltd.	R&D
Smith+Nephew	Engineer	COVIDIEN	Technology
Fresenius Medical Care (healthcare products)	Engineer	Sino Medical Sciences Technology Inc	Technology
Shenzhen Mindray Bio Medical Electronics Co., Ltd.	R&D	Hitachi High-Tech Corporation.	Procurement
Canon Medical	Marketing	Synaptic Medical	R&D
Dexcom	R&D	Alders	Sales
Cooper Cos	Sales Director	Syensqo	Marketing
Coloplast	Procurement	SHINVA MEDICAL INSTRUMENT CO., LTD.	R&D
Bruker	Technology	Dinova Medtech	R&D
Carl Zeiss (medical technology segment)	R&D	WEGO Holding Co., Ltd.	Production
Cook Medical	Engineer	Micro-Tech (Nanjing) Co., Ltd	R&D
Straumann Group	Engineer	Canwell Medical Co., Ltd.	Procurement
Drager (medical division)	R&D	Wiseking Robot	Production

百家参观企业

Company	Job Title	Company	Job Title
Achieva Medical (Suzhou) Co., Ltd.	Production	Jenscare Scientific Co., Ltd.	R&D
ZHEJIANG CURAWAY MEDICAL TECHNOLOGY CO.,	Technology	Jiangsu yuyue Medical Equipment & Supply Co., Ltd	R&D
Miconvey SURGICAL	Procurement	Double Medical Technology Inc.	R&D
Xianjian Technology (Shenzhen) Co.,Ltd.	Procurement	Hangzhou WeiQiang Medical Technology Co.,Ltd	Procurement
Leo Medical Co.,Ltd.	Procurement	Wuhan United Imaging Healthcare Co., LTD	R&D
Shanghai ISO Medical Products Co., Ltd.	R&D	Lanzhou seemine International Medical Co., LTD	R&D
Mednovo	R&D	Hebei Pukang Medical Instruments CO. LTD	Other
Trauson (China) Medical Instrument Co., Ltd.	Procurement	TE Connectivity	Technology
Broncus Medical (China) Co., Ltd.	R&D	MEDNOVA	R&D
LEPU MEDICAL TECHNOLOGY (BEIJING) CO.,LTD	R&D	Skynor Medical (Shanghai) Co.,Ltd :	R&D
Shanghai HeartCare Medical Technology Corporation Limited	Procurement	Hangzhou HAWK Optical Electronic Instruments Co., Ltd.	Design
ZYLOX-TONBRIDGE	R&D	ForQaly Medical(Shanghai)Co.,Ltd.	R&D
LungHealth MedTech	R&D	Tekni-Plex, Inc	Technology
Shenzhen Salubris Pharmaceuticals Co., Ltd.	R&D	KEYENCE CORPORATION	Production
Double Medical	Procurement	Neo Modulus (Suzhou) Medical Sci-Tech Co., Ltd.	R&D
Henan Tuoren Medical Device Co., Ltd	Procurement	Shanghai Medical College of Fudan University	Procurement
Hangzhou HAWK Optical Electronic Instruments Co., Ltd.	R&D	Shanghai Jiao Tong University	R&D
Jenscare Scientific Co., Ltd.	R&D	Capital Medical University	R&D
Genesis	Balloon and Catheter Research and Development Center	Peking University	R&D
		Nanjing Medical University	R&D
Zhende Medical Co., LTD.	R&D	Nanjing University	Manager
Shanghai Aohua Photoelectricity Endoscope Co.,Ltd.	R&D		
Zhejiang Barty Medical Technology Co., Ltd.	R&D		
Agfa-Gevaert Group.	R&D		

Exhibitor Profile

93.3%

Recommendation Ration



China Medtec

95.3%

Continue to join next year

92.6%

Satisfaction Rate



Exhibitor Distribution

920 exhibiting companies **22** countries and regions
269 first-time exhibitors over **38%** global brands

Top 10 countries & regions



America



Germany



Japan



Singapore



Switzerland



France



Sweden



Ireland



Belgium



Israel



Exhibitor Testimonials



Catalog precision parts (Suzhou) Co.,Ltd.

This is our company's second year participating in Medtec, and we would like to express our gratitude to the organizers for their efforts in making Medtec a vibrant and innovative platform for exchange. As Medtec celebrates its 20th anniversary, we, as exhibitors, have clearly felt the expansion of the exhibition scale and the improvement in booth quality. This has not only attracted more customers and enterprises but also provided us with a platform for in-depth communication with them.

Medtec is truly fantastic, it has built such a high-quality platform for exchange and display in the medical industry, giving us the opportunity to showcase our technology and products, and also enabling us to engage in in-depth exchanges and cooperation with peers in the industry. The professionalism of Medtec organizers and their attention to detail have ensured the smooth progress of the exhibition, creating a comfortable and efficient business environment for all participants. We hope that together we can continue to strive for even better results in the future.

Joymed Technology (Shanghai) Co., Ltd.

As Medtec China is about to celebrate its 20th anniversary, we sincerely hope that this grand event can continue to serve as an important platform for medical device industry, promoting exchanges and cooperation between domestic and international enterprises, and driving the innovative development of the industry. Medtec China has always been a feast of industry communication.

With the growth of Medtec China, we have also seen the expansion of the exhibition scale and the improvement of booth quality, which not only attracts more visitors and hospital doctors but also provides us with a platform for in-depth communication with them. We look forward to making more friends at Medtec, discussing the future of medical technology, and promoting the continuous development of the industry.

Freudenberg Medical

Starting from 2008, we have been participating in Medtec China exhibitions, and each time we exhibit, we gain a lot of new insights. This time, our participation is particularly significant because, like many multinational companies, we have seen the huge potential of the Chinese market. The diverse demands of the Chinese market require us to respond quickly, so this time we have brought a larger team to be on-site to support our customers and engage in face-to-face communication.

We hope to use this exhibition platform to explore more potential needs of customers, even future needs. We also hope that at the 2024 Medtec, we can meet more new friends and expand more partnerships.

Saint-Gobain Performance Plastics (Shanghai) Co.,LTD.

I am infected by the enthusiasm of the live audience. Today, the exhibition site is bustling with crowds. The audience is not only full of interest in understanding our company's products but also eager to explore more possibilities. In addition, we have witnessed many innovative products, which were previously seen more in large multinational corporations. But today, as a French company, Saint-Gobain is very much looking forward to growing together with Chinese enterprises.

For the 2024 Medtec exhibition, we look forward to promoting more cooperation opportunities. Whether it is to promote the localization of the domestic supply chain or combining foreign advanced technology with domestic enterprises, we hope to see more results. At the same time, we also look forward to making more new friends and new partners at this exhibition to jointly explore a broader space for cooperation.



Concurrent Conferences & Activities

Conferences-Introduced 6 hot topics including: regulations, quality, medical engineering integration, technology, consumer healthcare, market and investment. Focus on 4 sections in medical consumption

This Year, Medtec China's concurrent Conferences & activities invited 95 keynote speakers from the government enterprises, and agencies to provide speech on 6 tracks, regulations quality, medical engineering integration, technology, consumer healthcare, market and investment. 4 consumer medical forum themed medical cosmetology assisted reproductive technology (ART), stomatology session and ophthalmology were also held during the 3 days exhibition.

In total, 119 authoritative speakers in the medical device industry provided 124 speeches and attracted 3500 attendees.

24th September

Main Forum	Medical Device Design and Manufacturing Industry Summit Forum	Sub-forum 3	R&D Innovation -The Road to Bring Medical -Engineering Innovation to Reality
Sub-forum 1	Medical Device Public Policy and Market Access	Sub-forum 4	Digital Healthcare and Active Medical Device Safety Technology 25th-27th September
Sub-forum 2	Quality Improvement and System Standard Construction		

25th-27th September

Technology Track A	Precision Machining Equipment and Technology Forum	Technology Track L	The 7th Conference of Medical Device Design
Technology Track B	The 6th Session of Pack & Ster Hub	Technology Track M	2024 Life Support Equipment Manufacturing Technology and Material Application Development Forum
Technology Track C	Plastic Molding Technology in Medical Device Manufacturing	Technology Track N	The 2nd Medical Device Industry Chain Quality and Safety Innovation Development Forum
Technology Track D	Seminar of Advanced Technology of Medical Bonding and Welding	Consumer Medical Forum A	Medical Cosmetology Session
Technology Track E	Boosters for the Birth of Medical Devices-Innovative Medical Materials/Accessories and Precision Machining	Consumer Medical Forum B	Assisted Reproductive Technology (ART) Session
Technology Track F	Technology Development of New Type Medical Dressings	Consumer Medical Forum C	Stomatology Session
Technology Track G	Quality Focus - Medical Device Life Cycle Risk Management	Consumer Medical Forum D	Ophthalmology Session
Technology Track H	The 5th Forum for High-end Digital Manufacturing Technology for Medical Devices	The 5th Edition of Regulatory Lecture	Practice for Product Compliance and Market Launch
Technology Track I	3D Printing Materials and Technologies for Medical Device Applications	The 8th Market Report Track of Medical Device Industry	
Technology Track J	Active Medical Device Technical Forum	Conference on Supporting Services for Medical Devices Going Overseas	
Technology Track K	Overseas Advanced Medical Manufacturing Technology		

Concurrent Activities



The 5th Edition of Regulatory Lecture

2024 Medtec is dedicated to providing solutions for the regulatory compliance and market access of medical devices and continued to launch the 5th Edition of Regulatory Lecture. We have invited regulatory consulting authorities from well-known medical device companies at home and abroad, such as Beijing Tonghe Litai Biotechnology Co., Ltd., LINKS Medical Scientific (Shanghai) Co., Ltd., and WuXi AppTec Medical Device Testing Center, to deliver speeches on site. The discussion will focus on the clinical evaluation of medical devices, the standardization of animal experiments, the assessment and experimental requirements for combination medical devices, and common issues in the design and clinical review of EU MDR certification. It helps participants better understand and respond to the challenges of regulatory approval and market access for medical devices and promote the innovation and development of medical devices.



The 8th Market Report Track of Medical Device Industry

To jointly promote the high-quality development of the medical device industry, Medtec has held the 8th Medical Device Market Analysis Report Forum for the eighth consecutive year. It focused on the trend of medical device market development, the current situation and trend of Chinese medical device exports, the hotspots of industry investment and mergers and acquisitions, and based on the professional data, first-hand information and actual cases. It has specially invited partner of Medisophy Capital, partner & managing director of Frost & Sullivan, GM of BioChing Capital, and partner of L.E.K. Consulting to give exclusive lectures and find the breakthrough of medical device market from multiple angles.



Conference on Supporting Services for Medical Device Companies Going Overseas

In 2024 Medtec, we launched the "Conference on Supporting Services for Medical Device Companies Going Overseas" for the first time, focusing on the Ireland, Switzerland, Netherlands, Southeast Asia and the Middle East markets. We analyzed the market layout, basic policies, innovative technology development and opportunities of the export target markets and use actual case studies of companies going overseas to support the global layout of medical supply chain companies.



Exhibitors' High-End Closed-door Seminar

Medtec successfully collaborated with Elkem and Medtec separately to launch 2 closed-door seminars, focusing on the promotion of exhibitors' products and technologies. The closed-door, invitation-only format of the seminar features a small, targeted approach, allowing attendees to gain a comprehensive understanding of exhibitors' products and strengthening communication between attendees and exhibitors, further facilitating order transactions.

DID YOU KNOW?

Cardiovascular

Cardiovascular devices are among the most vital high-value medical products. Although China's cardiovascular interventional device industry is relatively new, it's growing rapidly and the application of cardiovascular interventional devices is growing popular. Despite the economic downturn, the industry has continued to expand. According to reports, it's projected that by 2025, the market for cardiovascular interventional devices in China will reach 25-30 billion yuan, with an annual growth rate of 7%-9%. Global Market Insights, Inc. forecasts that the market will exceed \$10 billion by 2027. Looking ahead, China's cardiovascular interventional devices sector is set to achieve new milestones.

—cninfo360.com, "China Cardiovascular Interventional Device Industry Development and Market Outlook Report 2023-2029"
Global Market Insights, Inc.

Microneedle Drug Delivery

Microneedle drug delivery holds promising future prospects in areas such as oncology, ophthalmology, anesthesia, and dentistry. It is expected to drive significant advancements in medicine, healthcare, and biology. According to a QYResearch report, the sector is projected to grow at an average annual rate of 5.5% from 2021 to 2035. By 2035, global revenue from microneedle drug delivery systems is expected to approach \$1.294 billion. In China, the market for microneedle drug delivery systems is estimated to reach 1.7 billion yuan by 2024.

—www.newsijie.com, QYResearch report

Implant Market

Allied Market Research has released the report "Global Medical Implant Market Analysis and Industry Forecast 2020-2027," which examines various product types including orthopedic implants, cardiovascular implants, spinal implants, neurostimulators, ophthalmic implants, dental implants, facial implants, and breast implants, as well as biomedical materials such as biometals, bioceramics, biopolymers, and natural biomaterials. Additionally, a report from the Zero Power Intelligence Research Institute of Industry projects that from 2020 to 2024, the compound annual growth rate for sales revenue in China's trauma implant market will be around 12%, in the spinal implant market about 14%, and in the artificial joint implant market approximately 15%. Currently, the market penetration for orthopedic implants in China is under 5%, significantly lower than the 40%-70% seen in the United States, indicating substantial growth potential.

—Allied Market Research & Zero Power Intelligence Research Institute of Industry, "2023-2027 China Implantable Medical Device Industry Overview and Development Strategy Report"

Wearable Devices

As we move into the era of big health, there's a growing focus on personal well-being, especially among the aging population. Wearable medical devices are becoming a major trend, improving healthcare quality and offering new possibilities in health management. In recent years, the market for wearable medical devices in China has been steadily increasing. With supportive national policies and advancements in technologies like 5G and the Internet of Things, the market is expected to keep growing. From 2022 to 2026, China's smart wearable device market is projected to reach 33.02 billion yuan, with a compound annual growth rate of 18.1%. In the future, wearable medical devices are likely to integrate more medical functions, greatly enhancing their value. They will also become more flexible, lightweight, and practical, continuously improving the user experience.

Source: LeadLeo

Vascular Interventional Devices

In recent years, the aging population and lifestyle changes have led to a rising incidence of cardiovascular diseases, significantly driving demand for vascular interventional devices. In 2022, the global market for these devices reached \$83.84 billion.

While China's vascular interventional device industry is relatively new, it has grown rapidly due to the country's high prevalence of cardiovascular conditions. According to the "China Medical Device Blue Book (2023)," the market for vascular interventional devices in China expanded from 24.8 billion yuan in 2016 to 49.1 billion yuan in 2022, reflecting a compound annual growth rate of 12.06%.

DID YOU KNOW?

Medical Robots

In recent years, the push for smart technology in the medical field has accelerated, with a significant focus on upgrading medical devices. Medical robots, in particular, have seen rapid growth thanks to advancements in technology and supportive policies. In 2022, China's medical robot market reached 9.71 billion yuan, reflecting a 22% year-over-year increase. By 2024, it's estimated that the market for intelligent medical robots in China will hit 12 billion yuan.

As the trend toward using domestically sourced components and materials grows, companies in the medical robotics sector are expected to deepen their efforts in localization and digitalization.

—China Medical Robot Industry Analysis and Development Forecast Report 2023-2028", Zhongshang Industry Research Institute

Medical Imaging Equipment

The medical imaging equipment sector is one of the most technically demanding areas in the medical device industry and represents the second largest segment in the global medical device market. As medical imaging technology advances, the global market for medical imaging equipment is expected to grow steadily, reaching \$81.9 billion by 2025. In China, driven by increasing demand and supportive policies, the market for medical imaging equipment is also projected to expand. It is anticipated to reach 137.5 billion yuan by 2025, with an average annual growth rate of 9.6%.

—China Sihan, "2023-2028 China Medical Imaging Equipment Industry Market Status and Development Prospects Forecast Report"

IVD

The global in vitro diagnostic (IVD) market is experiencing steady growth, driven by factors such as an aging population, rising incidence of chronic diseases, and a growing need for early disease detection. The emergence of new markets and technologies is also contributing to the market's expansion.

According to Kalorama Information's "The Worldwide Market for In Vitro Diagnostic Tests, 16th Edition" (August 2023), the global IVD market is valued at \$106.26 billion in 2023. This includes about 7.2% for COVID-19-related tests (\$7.66 billion), while the market for non-COVID-19 IVDs is approximately \$98.59 billion. The market is expected to reach \$128 billion by 2028, with a compound annual growth rate (CAGR) of around 3.8%.

Drug-eluting Balloon

According to Frost & Sullivan's forecast, the use of drug-eluting balloons for treating coronary artery disease in China has surged significantly since their initial approval. Usage increased from 7,500 units in 2016 to 290,000 units in 2021. The market size is projected to grow further, reaching 1 million units by 2025 and 2.042 million units by 2030. The domestic market for coronary drug-eluting balloons in China has also expanded dramatically, rising from 135 million yuan in 2016 to 2.009 billion yuan in 2021. It is expected to continue growing, with projections of 4.386 billion yuan by 2025 and 5.933 billion yuan by 2030.

—GHICapital, "Drug-Eluting Balloon" Industry Research Report

Intelligent plant

In 2020, the intelligent plant industry reached a market size of 856 billion yuan. It's projected to continue growing at an annual rate of over 10% in the coming years, with expectations that the market will surpass 1.4 trillion yuan by 2025. This indicates significant potential and development opportunities in the intelligent plant sector.

According to the "2024-2029 Global and China Intelligent Plant and Manufacturing Industry Development Status Survey and Investment Prospect Analysis Report" by the China Commercial Industry Research Institute, the market size for intelligent plants in China was 1,056.6 billion yuan in 2022. It's anticipated to grow to 1,168.6 billion yuan in 2023 and reach approximately 1,285.4 billion yuan by 2024.

Exhibition Dedicated to the Design
& Manufacturing of Medical Devices

China Medtec

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EXHIBIT

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