

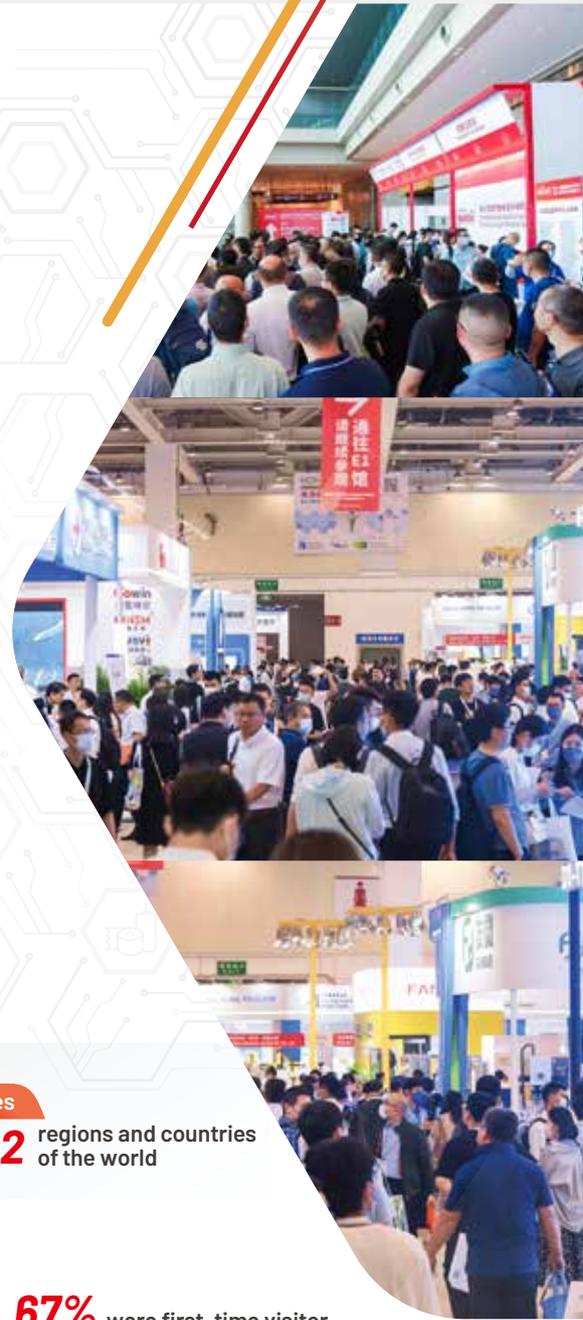
2023
6.1-3

Hall B1-E1
Suzhou International
Expo Centre

**Post
Show
Report**

Medical Device Design and Manufacturing Industry Annual Grand Gathering

Medtec China 2023 successfully held in Hall B1-E1 at the Suzhou International Expo Centre on June 1-3, 2023. As one stop of the global MedTech World series exhibitions, Medtec China succeeded in bringing together 867 exhibitors from 22 countries and regions of the world, serving as a premium quality exhibition for medical device R&D, raw materials, components, accessories, medical automation, manufacturing service, processing technology, testing equipment, regulation and marketing consultant services, and providing innumerable ideas and possibilities for the development of China's local medical device manufacturers and support for multinational medical device manufacturers to set up production and R&D bases in China. This year, Medtec China 2023 removed in Suzhou for the first time, with a record size of 36,000 m² and a 20% increase over the previous edition. 67,785+ visitors from 30 countries and regions attended Medtec China to purchase and find new suppliers, products and services.



Key Data



Exhibition Scale

36,000m²



Exhibiting Companies

867 exhibitors from **22** regions and countries of the world



Visitor Attendance

67,785 total visits from **9,130** companies **67%** were first-time visitor



Conference Programme

19 Theme Conferences **85** Guest Speakers



Professional Presentations

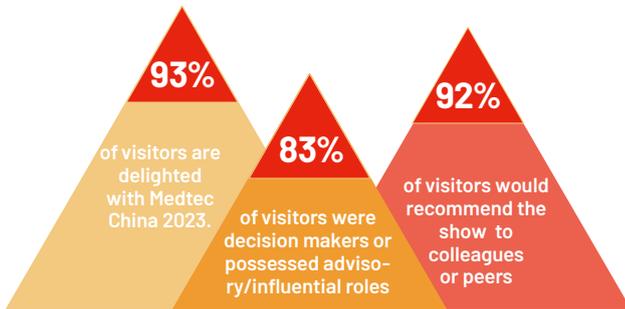
106 sessions



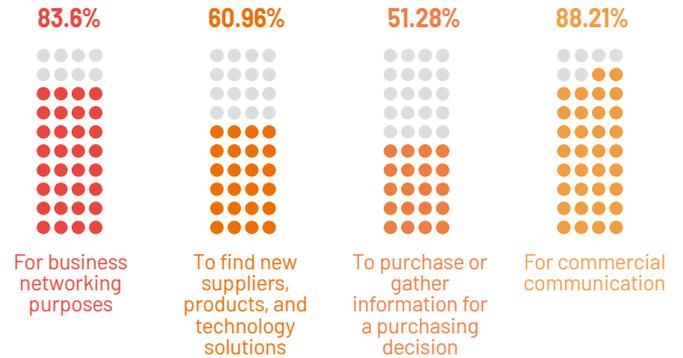
Conference Delegates

3,500+ delegates

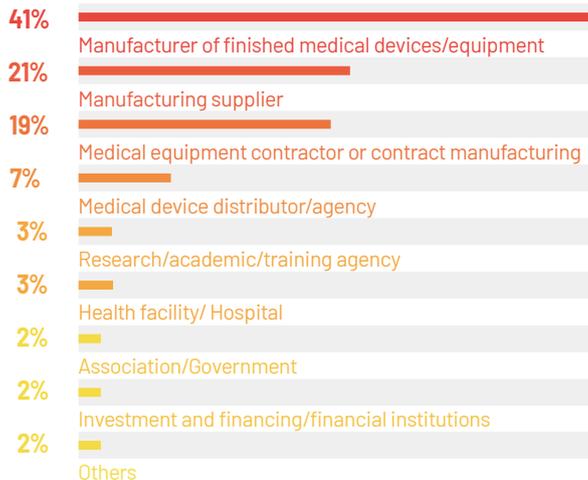
Visitor Analysis



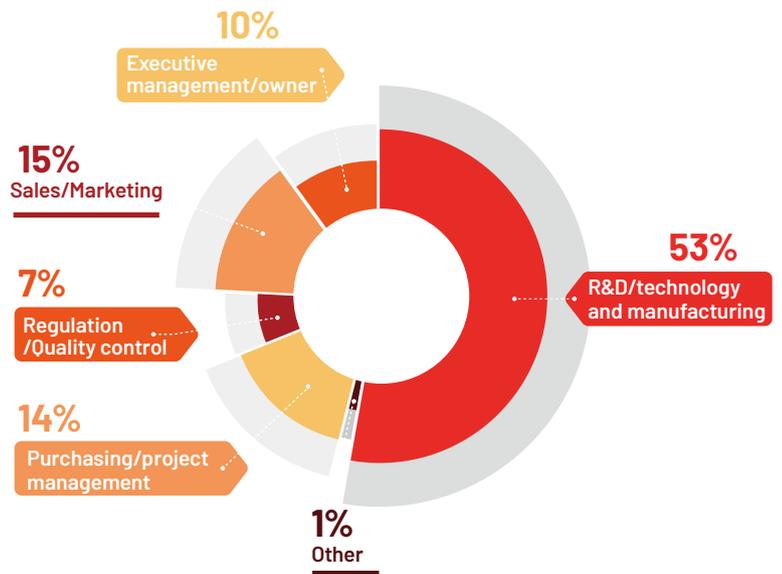
Purpose of Visiting



Visitors by Company Function



Visitors by Job Description



Visitors Geographical Breakdown



Voice of Visitors



Guangdong Ushare Medical Co., Ltd.

Mr Huang
 Engineer

This is my first time to attend Medtec China. I expect to solve three problems before coming to the scene. The first one is to reserve some suppliers for the project. The second is to learn and exchange with my peers on the spot about some new technologies & solutions in the process of product manufacturing and R&D. The third one is to establish contact with the suppliers I have worked with and have business negotiation. I have benefited a lot from visiting Medtec China 2023, from professional knowledge to broader horizons, then to engaging with many new friends in the industry.

Guangdong Haisikang'er Rehabilitation Medical Co., Ltd.

Mr Gao
 Technical Director

Medtec China is a platform for communication and learning with suppliers, which is pioneering in the field of medical material technology. Before the coronavirus, we hope to get technical support or make breakthrough. After the pandemic, we pay closer attention to upstream manufacturing, materials, and sensors, etc. Therefore, I came to Medtec China to see many raw material and equipment suppliers this year, discovering many unique, innovative raw materials and equipment. Medtec China is highly regarded in the industry, with colleagues from listed companies recognizing Medtec China as an annual platform for exchange. After 3 years of epidemics, this exhibition has allowed us to see the updating of products & technologies and even the emerging of new products! Looking forward to seeing more friends next year!



Key Visitors Who Attended in 2023 (TOP150)

Company	Job Title	Company	Job Title
3M	Material Engineer	Leo Med	R&D Manager
Medtronic, Inc.	R&D Manager	Microport Sorin Crm(Shanghai)Co.,Ltd.	Supply Chain Engineer
Johnson & Johnson Medical (Shanghai) Ltd.	Supply Chain Engineer	Trauson (China) Medical Instrument Co., Ltd.	Quality Manager
Johnson & Johnson Medical (Suzhou) Ltd.	Engineer	Double Medical Technology Inc.	Process Engineer
Philips	Manager	Draeger Medical Instruments Co., Ltd.	R&D Manager
B. Braun Medical	R&D Engineer	Baxter Healthcare Company Ltd.	R&D Engineer
BD Medical Devices (Shanghai) Co., Ltd.	Procurement Engineer	Neusoft Corporation	R&D Engineer
Siemens-Varian Medical Systems	R&D Director	Fudan University	R&D Director
Stryker (Suzhou) Medical Technology Co., Ltd.	Process Manager	VINNO Technology (Suzhou) Co., Ltd.	R&D Engineer
Boston Scientific Medical Device Co., Ltd.	Lab Engineer	Audiowell Electronics (Guangdong) Co., Ltd.	Procurement Manager
Cardinal Health	Procurement Specialist	Guangdong Baihe Medical Technology Co., Ltd.	Procurement Director
Alere (Shanghai) Diagnostics Co., Ltd.	Quality Manager	BrosMed Medical Co., Ltd.	R&D Director
Terumo	Technical Engineer	Guangdong Pulse MEDICAL Technology Co., Ltd.	R&D Engineer
Smith & Nephew (Shanghai) Co., LTD	Procurement Manager	Medprin Regenerative Medical Technologies Co., Ltd.	Procurement Manager
Fresenius	Equipment Manager	HEALTH GUARD BIOMED	Material Manager
Shenzhen Mindray Bio Medical Electronics Co., Ltd.	Procurement Manager	Tuoren Beisite Medical Devices Co., Ltd	R&D Manager
Getinge	Procurement Manager	Tuoren Medical Devices Group	R&D Engineer
Shanghai Microport Medical (group) Co., Ltd.	R&D Engineer	Huawei Device Co., Ltd.	R&D Engineer
OMRON	Procurement Manager	HENGRUI MEDICAL	Manager
Yuwell Technology Center	Production Director	Hangzhou Barty Medical Instrument Co., Ltd.	Procurement Engineer
Bluesail Group	R&D Engineer	Broncus Medical (China) Co., Ltd.	R&D Engineer
Genesis Medtech	Procurement Manager	Hangzhou Qiming Medical Appliances Co., Ltd.	R&D Engineer
Emerson	R&D Manager	Hangzhou Tonglu Shikonghou Medical Instrument Co., Ltd .	Procurement Manager
Autobio Diagnostics Co., Ltd.	R&D Engineer	Hangzhou Wei Qiang Medical Technology Co., Ltd.	Supply Chain Manager
Shanghai Aohua Photoelectricity Endoscope Co., Ltd.	Supply Chain Director	Hangzhou Korigin Medical Devices Co., Ltd.	President
Anhui Aerospace Biotechnology Co., Ltd	President	HeMo (China) Bioengineering Co., Ltd.	Manager
BLT	Procurement Manager	Hunan Endovascular Devices Co., Ltd.	Supply Chain Director
Beijing Advanced Medical Technologies Co., Ltd.	R&D Manager	Getein Biotech, Inc.	Manager
Beijing AmsinoMed Medical Co., Ltd.	Procurement Manager	Jafron Biomedical Co., Ltd.	R&D Engineer
Beijing Pins Medical Co., Ltd.	Engineer	Sinolinks Medical Innovation, Inc	R&D Engineer
Beijing Tiandi Hexie Technology Co., Ltd.	Supply Chain Director	ZimmerBiomet (Changzhou)	Procurement Engineer
Beijing Xinmai Medical Technology Co., Ltd.	R&D Director	Covidien	Marketing Manager
Bain Medical Equipment (Guangzhou) Co., Ltd.	Procurement Director	Cardiolink Science	Director
BIO Concept Co., Ltd.	Engineer		

* display in random order

Key Visitors Who Attended in 2023 (TOP150)

Company	Job Title	Company	Job Title
Lepu Medical Technology (Beijing) Co., Ltd.	Engineer	SuZhou LavaMed Co., Ltd.	Procurement Engineer
Yinyi (Liaoning) Biotech Co., Ltd.	Procurement Manager	Suzhou Institute of Biomedical Engineering and Technology	Engineer
MAQUET Medical device (Suzhou) Co., Ltd.	Procurement Engineer	JianLang Medical Devices Co., Ltd.	Procurement Engineer
AccuPath Medical (Jiaxing) Co., Ltd.	Manager	Reach Surgical, Inc.	R&D Engineer
Kunshan DEYI Plastic Co., Ltd.	Quality Engineer	GE	Engineer
Micro-Tech (Nanjing) Co., Ltd.	Engineer	Tuoren Group	Procurement Engineer
Ningbo Jenscare Biotechnology Co., Ltd.	Engineer	Wego (Group) Co., Ltd.	R&D Manager
Nutricia Pharmaceutical (Wuxi) Co., Ltd.	Manager	Wego Shanghai Institute	R&D Engineer
Peijia Medical (Suzhou) Co., Ltd.	Procurement Manager	Weihua Medical	Procurement Manager
Suzhou Automatic Research Institute, Tsinghua University	R&D Engineer	Wuhan United Imaging Healthcare Surgical Technology Co., Ltd.	R&D Engineer
Ride Precision Machinery (Suzhou) Co., Ltd.	President	Lifetech Sicientific (Shenzhen) Co., Ltd.	R&D Manager
Hitachi	Technical Engineer	Synaptic Medical	R&D Engineer
ThermoFisher Scientific	Process Engineer	Scivita Medical Technology Co., Ltd.	R&D Engineer
Sinomed Neurovita Technology Inc.	R&D Manager	Xinhua Surgical Instrument Co., Ltd.	R&D Director
Wego Orthopedic Materials Co. LTD	Procurement Director	Zhangjiagang Gaolite Medical Treatment Appliance Co., Ltd.	Procurement Manager
Shandong Visee Medical Device Co., Ltd.	Technical Engineer	Yingjia Medical Instrument manufacturing (Shanghai) Co., Ltd.	Procurement Specialist
Shinva Ande Healthcare Apparatus Co., Ltd	Engineer	Zhejiang University	R&D Engineer
Shandong Shinva Medical	R&D Manager	Zhejiang University Kunshan Innovation Center	Engineer
Shanghai Changning Medical Technology Co., Ltd.	Engineer	Zhejiang Curaway Medical Technology Co., Ltd.	Procurement Manager
Shanghai Electric	Technical Engineer	Canwell Medical Co., Ltd.	Manager
Shanghai Jiao Tong University	Material Engineer	Zhejiang Yinchili Medical Technology Co. LTD	Manager
Achieva Medical (Shanghai) Co., Ltd.	Technical Engineer	Zhejiang Youlai Biotechnology Co., Ltd.	R&D Engineer
Shanghai Jin Cheng Biomedical Technology Co., Ltd.	Engineer	Zhende Medical Co., Ltd.	R&D Director
Shanghai Jingwei (Group) Co., Ltd.	Procurement Manager	Chinese Academy of Sciences	R&D Engineer
Shanghai Listent Medical Tech Co., Ltd.	Process Director	Shenzhen Institute of Advanced Technology, Chinese Academy of Sciences	R&D Director
EziSurg Medical Co., Ltd	Engineer	Suzhou Institute of Biomedical Engineering and Technology, Chinese Academy of Sciences	R&D Engineer
Shanghai Eco Polymer Sci.&Tech.Co.,Ltd	Procurement Manager	Zhongnuo Weitai Medical Technology (Suzhou) Co., Ltd.	President
Innovex Medical Co., Ltd.	Engineer	Miconvey Technologies Co., Ltd.	Procurement Engineer
Shanghai Yingsheng Medical Technology Co., Ltd.	Production Manager	Zhuhai Pusen Medical Technology Co., Ltd.	Procurement Manager
Shenzhen Peninsula Medical Co., Ltd.	President		
SonoScape Medical Corp.	Procurement Manager		
Medcaptain Medical Technology Co., Ltd.	R&D Director		
Shenzhen Salubris Biomedical Engineering Co., Ltd.	Director		
Panasonic	R&D Manager		

* display in random order

Exhibitor Profile

93%

of exhibitors will recommend Medtec China to colleagues and friends



92%

of exhibitors are satisfied with Medtec China 2023



95%

of exhibitors will continue to participate in Medtec China

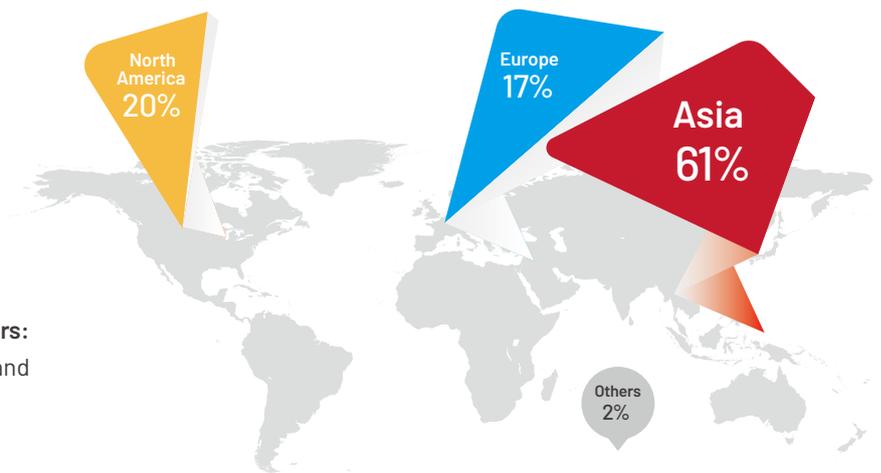


Exhibition Ratio



■ Top 10 country origins of international exhibitors:

U.S. Germany Japan Singapore Switzerland
 France Sweden Ireland Belgium Israel



■ German, HongKong, Singapore Pavilion



Voice of Exhibitors

Zhejiang AccuPath Smart Manufacturing (Group) Co. Ltd

Geng Ming

Vice President of Marketing

Although Medtec China has not been carried out for three years, the quality and number of visitors on site has skyrocketed, which is positive for Medtec China and exhibitors. As an excellent channel to promote our products and showcase our image, Medtec China attracted many visitors to our booth for targeted procurement, which is very beneficial for conversion. Medtec China 2023 has become more sophisticated in terms of details and professionalism. Many promotion techniques including live broadcast have been used in a combined way. Going forward, we will attend Medtec China every year and hope to meet with our customers at each site.

Mikron Industrial Equipment (Shanghai) Co., Ltd.

Zhou Xiaolai

General Manager

As a major exhibitor of Medtec China, Mikron witnessed the 3-year postpone from Shanghai to Suzhou, and has been accompanying Medtec China for more than ten years. In this year's exhibition, we have seen the cutting-edge technologies in the global industry. The thematic forums, including Advanced Automation Medical Device Manufacturing Technology Forum, were also crowded with people, so that our self-developed innovation achievements received feedback from the market and professionals, helping companies to improve their technological capabilities. We hope that Medtec China will be better and better in the future, enabling us to make more customers at Medtec China.

Shanghai Jiuluo Mechanical And Electrical Equipment Co.,Ltd

Zhang Cheng

General Manager of Marketing

Shanghai Jiuluo Mechanical and Electrical Equipment Co., Ltd has been working in the industry for 21 years and has been cooperating with Medtec China for 11 years. During this period, the scale of Medtec China has been expanding, and new fields and products keep emerging at the show every year, which is an opportunity for us to find potential customers in the field. This year, hundreds of new suppliers exhibited the show, and the concept of advanced medical equipment design and manufacturing services has also been included, bringing more professionals from other fields of medical devices to this show, as well as more potentials and business opportunities for brand exhibitors. This year, the organizer's more detailed supporting services and multi-channel publicity have made Medtec China a trending culture.

HaaenClean Environmental Engineering Co., Ltd.

Bi Xiwen

Marketing Manager

HaaenClean Group is very pleased to attend Medtec China, which provides an excellent platform for medical device R&D companies to showcase their products. At this year's show, we met old friends we have been working with for many years and made many new customers & friends to discuss the cutting-edge technology of ethylene oxide (EO) treatment in the medical device sterilization industry. At HaaenClean's booth, our efficient EO treatment solutions also won the attention of domestic and international customers, who highly appreciated our EO treatment solutions that achieve digital real-time monitoring and 99.99% exhaust gas treatment efficiency. Moreover, we learned the latest trends in the medical sterilization industry through relevant academic forums and exchanges with our peers, which provide the basis for our development strategy. In fact, HaaenClean has been paying great attention to the "carbon neutral strategy" and "energy saving and consumption reduction" measures in the 14th Five-Year Plan, and we hope to drive the digital change of EO governance in medical sterilization industry through our self-developed technologies. Thanks so much for the organizer's dedication to Medtec China, and hope Medtec China will be better in the future.



Trend-setting Education Sessions : 4 Industry Focuses of Regulation, Quality, Technology, and Market & Investment

Medtec China 2023 invited 85 keynote speakers from the government, enterprises and agencies to talk about hot topics targeting Regulation, Quality, Technology, and Markets. Three days of education activities including more than 106 sessions provided participants with the latest Medical Device Industry information and a highly valued communication platform, attracting 3,500 conference delegates participated in onsite forums, conference, and activities. They can have in-depth instruction and discussions with peers.



“MDiT Forum and Regulation Summit 2023” included:

- | | |
|---------------------------------------|--|
| Regulation Track | • Chinese Regulatory Updates and Compliance |
| Quality Track A | • Advanced Medical Device Life Cycle Risk Management |
| Quality Track B | • How to Manage QSR Compliance with FDA Regulations |
| Technology Track A | • Boosters for the Birth of Medical Devices-Innovative Medical Materials/Accessories and Precision Machining |
| Technology Track B | • Plastic Molding Technology in Medical Device Manufacturing |
| Technology Track C | • Precision machining equipment and Technology Forum |
| Technology Track D | • Overseas advanced medical manufacturing technology |
| Technology Track E | • 3D materials and technology application in Medical Device |
| Technology Track F | • The 6 th Conference of Medical Device Design |
| Technology Track G | • The 8 th IIMD China Summit-Implantable and Interventional Medical Device |
| Technology Track H | • Technology Development of New Type Medical Dressings |
| Technology Track I | • Seminar of advanced Technology of Medical Bonding and Welding |
| Technology Track J | • Advanced Active Medical Device Technical Forum |
| Technology Track K | • The 5 th Session of Pack&Ster Hub |
| Technology Track L | • Core component and technology Seminar of dental products |
| Technology Track M | • Quality Focus - Medical device life cycle risk management |
| Technology Track N | • The 4 th Advanced Automation Medical Device Manufacturing Technology Forum |
| The 4th Edition of Regulatory Lecture | • Best Practice for Product Compliance and Market Launch |
| | • The 7 th Market Report Track of Medical Device Industry |

Concurrent activities- An efficient interacting platform for exhibitors and visitors



Regulatory Lecture

The 4th Edition of Regulatory Lecture focused on “Best Practice for Product Compliance and Market Launch”. Keynote Speakers from WuXi AppTec China Medical Device Testing Center, BSI China, and MID-LINK BIOMEDICALTECHNOLOGY GROUP joined this session and shared their insightful views.



The 7th Market Report Track of Medical Device Industry

To serve the needs of visitors to capture industry trends, Medtec China invited consulting companies such as Frost & Sullivan Great China , BGICO-WIN (SHENZHEN) PRIVATE EQUITY CO.,LTD , China Medical Device Industry Association to the show to share the latest market reports covering the medical device industry and the new growth points and changes in the medical device market.



Quality Focus

Medtec China has a co-located show, Quality Expo, for establishing a resource exchange platform for people working in quality control. This year's show gathered many high-quality testing companies such as Techmax Info Tech, KEYENCE, MARPOSS, Wuxi Rely-Measure Measurement Technology , Shanghai Heartpartner Testing Equipment to exhibit, as well as hold a Quality Expo conference focusing on quality control, which provided a professional communication platform for quality engineers.



Advanced Fourm of Active Medical Device

Medtec China 2023 paved the new launch of conferences theming at Active Medical Equipment. Topics including “Advanced Medical Device Life Cycle Risk Management”, “Advanced Active Medical Device Technical Fourm”, “The 4th Advanced Automation Medical Device Manufacturing Technology Forum”. Specialists from Chinese Academy of Sciences Research Institute, Institute of Integrated economy, and Technology of Mechanical Industry Instrument, SGS-CSTC Standards Technical Services Co., Ltd. exclusively explained the key points and difficulties.



DID YOU KNOW?

1 The OCT industry started relatively late but develops rapidly in China. Driven by the aging of the population in the future, there will be more patients with ophthalmic diseases, leading to more market demands for ophthalmic OCT, and it is expected that sales of ophthalmic OCT devices will reach CNY 6.6 billion by 2025, with a compound annual growth rate (CAGR) of about 20.1%. Despite the rapid development in recent years, OCT industry in China showed a lower penetration rate compared with the global market and even Southeast Asia, indicating a greater development potential in China in the future.

--- "Special Assessment Report for Market Status Survey of Ophthalmic OCT Devices between 2021 and 2025 in China"

2 The medical imaging device industry is the segment with the highest technical barriers in the medical device industry, which constitutes the second largest segment of the global medical device market. With the continuous development of medical imaging technology, the market scale of global medical imaging devices is maintaining steady growth, and it is predicted that the market scale of global medical imaging devices will reach USD 75 billion in 2023. Driven by market demand and policy dividend, the market scale of medical imaging devices will continue to increase, and is expected to reach CNY 114.3 billion in 2023, showing a promising development prospect in China.

--- "Forecast Analysis of Forecast Analysis on Global and Chinese Market Scale of Medical Imaging Device in 2023" by ASKCI

3 The scale of global X-ray imaging system (XR) industry is expanding due to many factors such as trend towards the mobility of devices, the accelerating aging process worldwide, the rising incidence of orthopedic diseases and cancers. With continuous implementation of hierarchical medical policy and continuous improvement of national living standards in the future, it is expected that the market scale of X-ray imaging devices will increase to CNY 15.98 billion by 2025 in China. Driven by the continuous favorable policies and market segments, the market scale of X-ray imaging devices is continuously expanding in China, showing a promising development prospect.

--- Huajing Market Research Center

4 It is expected that the global market scale of medical sensors will increase from USD 1.8 billion in 2021 to USD 3 billion by 2026, with a CAGR of 10.3% between 2021 and 2026, according to the latest report data from Markets and Markets. Patient monitoring devices will account for the largest share in the medical sensors market between 2021 and 2026.

--- Markets and Markets Research

5 The global dental medical devices market scale is about USD 265 billion, while China's dental medical devices market scale is about USD 15.9 billion (about CNY 100 to 110 billion), accounting for 6% of the global market scale. In China, a total of 6,588 dental medical devices have been effectively registered, including 4,669 products classified as denture materials, which accounts for 79% of total dental medical devices registered and ranks first. With continuous introduction of foreign advanced dental medical technology and materials, the denture product market in China shows rapid technology development, improving product quality, expanding scale, and increasing output year by year. It is expected that the output and demand of denture industry will reach 636 million and 256 million in China by 2024, respectively.

--- "Comprehensive Research Report on In-depth Analysis and Development Planning Consultation for Dental Medical Device Industry Market from 2022 to 2027" by Industrial Research Institute of Zero Power Intelligence Group

6 Due to the consistently strong downstream demand, polyetheretherketone (PEEK), with its excellent material performance, will accelerate the replacement of the common plastics, steel and other materials, and its market scale will be expanded in the future, reaching about CNY 1.198 billion by 2027 in China.

--- Market Status Analysis and Investment Risk Research Report of PEEK Material Industry in China from 2023 to 2029

7 With the increase of the number of cases and mortality of AIS in China, demand for neurointervention industry is rising, which stimulates the rapid growth of the neurointervention market scale in China. According to data, the scale of neurointervention market is increasing year by year in China, and will reach CNY 1.43 billion by 2023. It is expected that the scale of global neurointervention market will reach USD 4.28 billion by 2026, with a CAGR of 8.3%, according to data of Fortunes Business Insight.

--- "Research Report for Market Prospects and Investment Opportunities of Medical Device Industry in China" by China Commerce Industry Research Institute.

8 According to Frost & Sullivan's forecast data, after the first approval of drug-eluting balloon for the treatment of coronary artery diseases in China, its usage increased significantly from 7,500 in 2016 to 290,000 in 2021, and is expected to reach 1 million in 2025 and 2.042 million in 2030. In China, the market size of drug-eluting balloon for the treatment of coronary artery diseases increased significantly from CNY 135 million in 2016 to CNY 2.009 billion in 2021, and is expected to reach CNY 4.386 billion in 2025 and reach CNY 5.933 billion in 2030.

--- Frost & Sullivan

MedTechWorld **China**
Medtec
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2024
9.25-9.27

**Exhibition Dedicated
to the Design & Manufacturing
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Shanghai World Expo Exhibition
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